



HEALTH INNOVATIONS

A New Vision for Healthcare

---

## **Informatics Manager - Dental**

### **Role Summary**

We are looking for experienced health services researchers, epidemiologists, econometricians, biostatisticians, actuaries, data analysts, and SAS programmers who can serve as internal consultants. The need is for qualified people, who can identify program improvement opportunities, propose and test better evaluation methods, provide business requirements for production, design studies, understand relationships between program design and outcomes, aggregate and summarize data, identify issues with underlying and summary data, and produce trend and other reports. The targeted programs are diverse and include those related to health advocacy, disability, pharmacy, medical homes/ACOs and physician contracting, but there will be a specific and deep focus on dental and integration of dental with some of these other programs.

This position can be located in either our Hartford/Bloomfield, CT location or our Raleigh, NC location.

### **Responsibilities**

The person in this job will be expected to have the requisite content knowledge related to evaluating program outcomes and care management and contracting analytics, including identification and stratification. This person will need to work closely with care management and network contracting leadership to help the organization understand what is working and what is not working. The level of analysis will be at a program-level, but also at a level to understand which components of programs work as designed. This person will also interface with select employer prospects and consultants to shape their program evaluation requirements and support infrastructure development; this includes writing and updating the specifications for employer reporting, creating prototypes, and defining data warehouse requirements.

Responsibilities include:

- Conduct evaluations of medical management, health advocacy, benefit design and incentives, and physician contracting program outcomes
- Develop and document program evaluation specifications for routine production reports
- Influence the methodology used by purchasers and consultants for the fair and equitable evaluation of programs

- Prioritize and coordinate multiple work efforts
- Align and consolidate as necessary disparate evaluation initiatives
- Supervise, coach, and develop colleagues
- Support the finance and product teams to establish appropriate performance guarantees related to service levels, health services engagement, and health outcomes
- Support efforts by customer reporting, sales, and product departments to showcase program value
- Support the operations team to provide effective management reporting that links to market statements and outcomes
- Support the team responsible for the member identification and categorization process, including the development and implementation of new methodologies, metrics, and tools
- Support the team responsible for compliance data requirements (e.g. HEDIS) , routine assessments of provider and network performance to support care, quality, network, and pharmacy needs

### **Qualifications**

- Advanced degree or equivalent and at least 5 years experience in related health care analytics
- Leadership competencies with the ability to collaborate with others and establish working relationships, communicate effectively across the organization and at different levels, think and act strategically, and influence key leaders
- To influence, drive, and improve the areas above, the person in this position will need to be self-motivated and possess strong leadership qualities.
- Translate business needs into practical applications and solutions
- Deep healthcare data (e.g., groupers, profiling), statistical analysis experience, and demonstrated understanding of health care and delivery system processes
- Working knowledge of program evaluation, pay for performance, predictive modeling, steerage, pharmacy and care management (DM / CM / medical home) best practices
- Experience in managing the design, development, and continuous improvement of complex healthcare data systems, tools, and reports (working knowledge and experience implement Six Sigma or similar process improvement approaches a plus)
- Ability to successfully navigate and contribute in a highly-matrixed environment
- Strong customer focus and management of client expectations
- Emerging track record of presentations / publications and thought
- Working knowledge of dental programs and analytics preferred

For more information, please contact:

**David Gorstein, MD**

Managing Director

Health Innovations

Phone: (843) 388-7901

[david@healthinnovationscorp.com](mailto:david@healthinnovationscorp.com)